

CSP CORPORATE ADVISORY SERVICES

Assessing the Opportunity

Engaging a Chemical Management Services (CMS) provider can cut your organization's operating costs, improve safety and reduce environmental impacts. CMS customers report reducing chemical purchase and management costs 5-30% in the first year, and up to 60% over time.

While benefits are significant, the decision-making process can be burdensome. Evaluating needs, business case, program scope and providers are time intensive activities upon which CMS program success depends.

The Chemical Strategies Partnership (CSP) can help streamline and improve the process.

Leverage CSP's Advisory Services to:

- Baseline chemical use and costs
- Evaluate CMS business case
- Secure management approval
- Develop program scope and RFP
- Assist in contract development

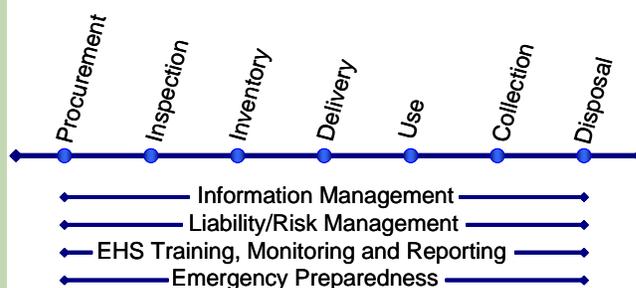
Since 1996, CSP has helped launch CMS programs in sectors including aerospace, electronics, utilities, education and laboratory research. Based on this experience, CSP offers educational materials, tools and professional advisory services for companies considering CMS.

CSP's advisory services are designed to cost-effectively minimize the time, risk and expense of developing a CMS program.

What is CMS?

Chemical Management Services (CMS) customers engage service providers in strategic, long-term contracts to supply not only chemicals, but also associated management services. CMS may cover the entire chemical lifecycle, from procurement all the way through use and disposal.

The Chemical Management Lifecycle



Each lifecycle stage incurs labor, material, equipment, safety, training and compliance costs that may range from one to seven times the chemical purchase cost. Reducing the total cost of chemical ownership by optimizing these activities is the CMS value proposition.

About CSP

A not-for-profit consulting, education and research organization, CSP's mission is to reduce chemical use, waste, risks and cost through transforming the chemical supply chain and redefining the way chemicals are bought, sold and used.

For More Information:

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