

Chemical Management Services Workshop: CMS: The Fundamentals and the Future

Wednesday, October 13, 2004

**All Sessions will take place at the Wyndham Arlington DFW Airport South, 1500 Convention Center Drive, Arlington, TX*

2:00 – 3:45 pm

Supplier Discussion Session

Room Location: Super Bowl 1 & 2

Exploring the Following Session Topics:

1. Interfacing with Tier IIs to promote new chemistries and technologies
Speaker: Tim Lindsey, Manager, Pollution Prevention Program, WMRC
2. Resource Management: a service approach to waste management
Speakers: Tom Votta, Deputy Director, CSP
Paul Ligon, Business Dev. Manager, Waste Management, Inc.

4:00 – 6:00 pm

CMS 101: An Introduction to CMS

Room Location: Triple Crown

4:00 – 6:00 pm

EPA Tools Workshop

Room Location: Super Bowl 1 & 2

An overview of current regulatory trends and EPA-developed tools available to CMS suppliers and their customers.

Speakers: Bill Waugh, Office of Pollution Prevention and Toxics, U.S. EPA
Kelly Coleman, Program Specialist, TX Commission on Env. Quality

6:00 – 7:30 pm

CMS Forum Member Cocktail Reception (CMS 101 participants invited)

Thursday, October 14, 2004

7:15 – 8:00 am

Continental Breakfast and Registration

Room Location: Champions 1

8:00 – 8:30 am

Welcome and Introductions

Overview of CMS Market Trends

Jill Kauffman Johnson, Executive Director, CSP

8:30 – 10:15 am

CASE STUDIES OF CMS PROGRAMS

Case Study #1: Raytheon Corporation

Speakers: Kristi Guiou, NSC, Raytheon Corporation
Larry Holcombe, Account Manager, HaasTCM

Case Study #2: General Motors- Silao, Mexico Plant

Speakers: Arnulfo Berlanga, Environmental Manager, General Motors Silao
Francisco Herrera, Chemical Manager Silao Plant, PPG Industries

10:15 – 10:30 am

Break

CMS: The Fundamentals and the Future

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- 10:30 am – Noon** **Roundtable Discussion: Conducting the Internal Sell**
Moderator: Tom Bierma, Prof. of Environmental Health, Illinois State Univ.
Panelists: Butch Byers, EH&S, Stanford Linear Accelerator Center
Marc Cummins, Contract Manager, Bell Helicopter
Pam Drenner, Environmental Services Manager, Delta Airlines
Noel Pacheco, Environmental Manager, ComAir
- 12:00 – 1:00 pm** **Lunch**
- 1:00 – 2:15 pm** **BREAKOUT SESSION 1: Getting Started with a CMS Program**
Room Location: Triple Crown
Basics on chemical cost baselining and building the business case for implementing CMS in your company.
Panelists: Chris Dawson, Commodity Manager, Dana Corporation
Gary George, Advanced Manufacturing Engineering, DaimlerChrysler Corp.
Brian Ross, Commodity Manager, United Technologies Corporation
- BREAKOUT SESSION 2: Creating Value in a Mature CMS Program**
Room Location: Super Bowl 1
An examination of proven methods across industry sectors used to create consistent value over time in mature CMS programs.
Panelists: Tim Lindsey, Manager, Pollution Prevention Program, WMRC
Steve Marshall, Operations Director, Henkel Chemical Management
- BREAKOUT SESSION 3: Involving Minority-owned Businesses in the Supply Base**
Room Location: Super Bowl 2
A success story of a Detroit-based effort to develop a strong base of minority-owned chemical suppliers and the implications for creating a strong network of Tier II MBE/WBE/SBE suppliers.
Panelists: Leon Richardson, President, Chemico Systems
Rex Curtis, VP Global Automotive Industry Leader, Quaker Chemical
Warren Underwood, Program Manager, Chemicals Manager, General Motors
- 2:15 – 2:45pm** **Break**
- 2:45 – 4:00pm** **BREAKOUT SESSION 4: International Expansion in Europe & Asia**
Room Location: Triple Crown
Overcoming cultural and political barriers to rolling out a CMS program in Europe and Asia; addressing challenges unique to each region.
Panelists: Thaddeus Fortin, CEO, Haas TCM
Eric Rogers, Director- Services Unit, Castrol BP
Tom Votta, Deputy Director, Chemical Strategies Partnership

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BREAKOUT SESSION 5: CMS in Research Labs and the University Context

Room Location: Super Bowl 1

A look at the unique approach to CMS in the laboratory context, including case studies from two universities embarking on CMS programs.

Moderator: Priscilla Halloran, U.S. EPA Office of Solid Waste

Panelists: Butch Byers, EH&S, Stanford Linear Accelerator Center
Michael Cimis, Chemical Hygiene Officer, Dartmouth College
Brad Samuelson, Associate Manager, EH&S, UC Merced

BREAKOUT SESSION 6: Structuring a Successful CMS Contract

Room Location: Super Bowl 2

Introducing various options on pricing models, legal issues to consider, and performance metrics.

Panelists: Anders Stenstedt, Partner, Morrison and Foerster LLC
Mike Knoblock, Worldwide Facilities Group, General Motors

4:00 – 4:15 pm

Break

4:15 – 4:45 pm

Breakout Session Report-Backs and Closing Perspectives

4:45 – 6:00 pm

Cocktail Reception

Friday, October 15, 2004

Committee breakfast meetings for CMS Forum members and invited guests. Continental breakfast served.

8:00 – 11:30 am

Aerospace Industry Meeting

Room Location: World Series 1 & 2

8:00 – 11:30 am

Automotive Industry Meeting

Room Location: Wimbeldon

8:00 – 11:30 am

University, Pharmaceutical, and Biotech Industry Meeting

Room Location: Super Bowl 1