10th Annual Chemical Management Services Workshop, San Francisco, Oct. 26, 2006

REACH: Europe's New Chemicals Law, From the Outside Looking In

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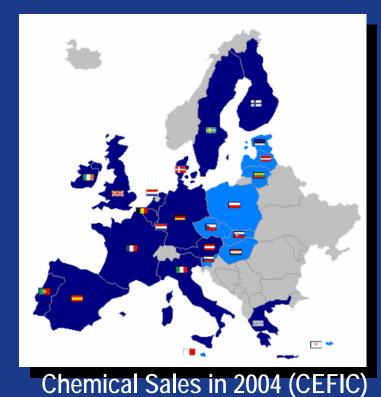
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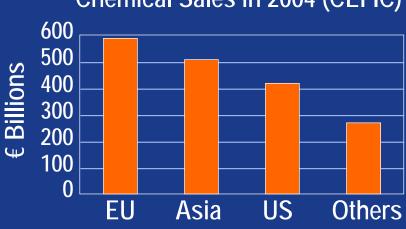
Some US Implications of REACH

- New Obligations for US Exporters
- New Markets for US Companies
- New Information Flow
- New Policy Models, Political Dynamic

The "New EU"

- 25+ Nations with 450+ Million Consumers
- World's Largest Chemical Industry
- Coming Soon:
 REACH, a Harmonized
 Law on Chemical
 Management







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REACH in a Nutshell

◆ Registration – Manufacturers/Importers

For Substances >1 ton/year, Info Required on Quantities, Properties, Uses, Risks and Safety Measures

"No Data, No Market"

Deadlines Depend on Quantities, Properties

- ◆ Evaluation Manufacturers/Importers
 Review of Registration Dossiers for Completeness, Further Info
- Authorization National Authorities

Decision on Allowing/Limiting Uses of "Substances of High Concern"

Also "Restrictions" as Under Existing EU Law

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Chemicals in Products

- "Substances in Articles" are Subject to REACH
- Registration Required if:

"Intentionally Released" and > 1 ton/yr

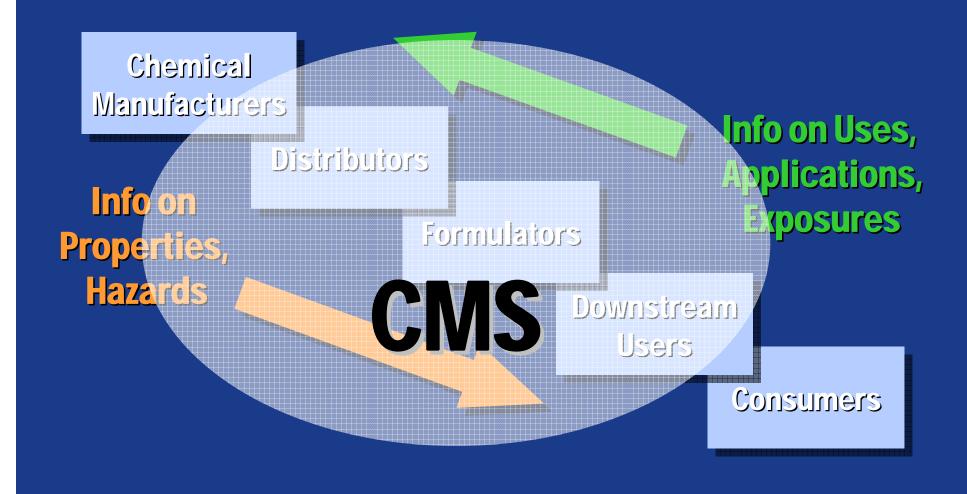
Notification Required if:

Candidate for Authorization, > 1 ton/yr, or > 0.1% by weight



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REACH Facilitates Information Flow



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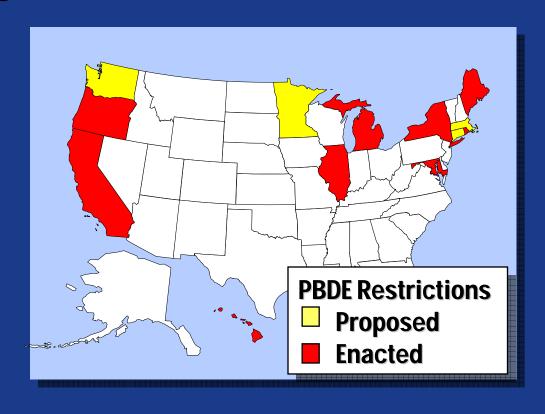
Changing US Markets

"We've taken a precautionary approach, meaning that where there is credible evidence that a material may result in environmental or public health harm, we strive to replace it with safer alternatives."

Lynn Garske, Kaiser Permanente Environmental Stewardship Manager

The EU Spillover Effect

States are filling the federal policy void created by Congressional and EPA inaction.



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REACH Highlights US Need for Reform

"Most Americans believe their government is making sure that chemicals used in the market place are safe. Unfortunately, that simply isn't true."

> Frank Lautenberg US Senator, New Jersey



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REACH Principles and US Reform?



Require Comprehensive Safety Dates of All Chemical Shows 20020cts, and production systems we to an protect people's health Communities and reprotect people's health able jobs. Some leading companies are already on this path.

Shifting markets to safe products and sa chemicals will require policy change. A f step to creating a safe and healthy globa environment is a major reform of our nation's chemicals policy. Any reform me

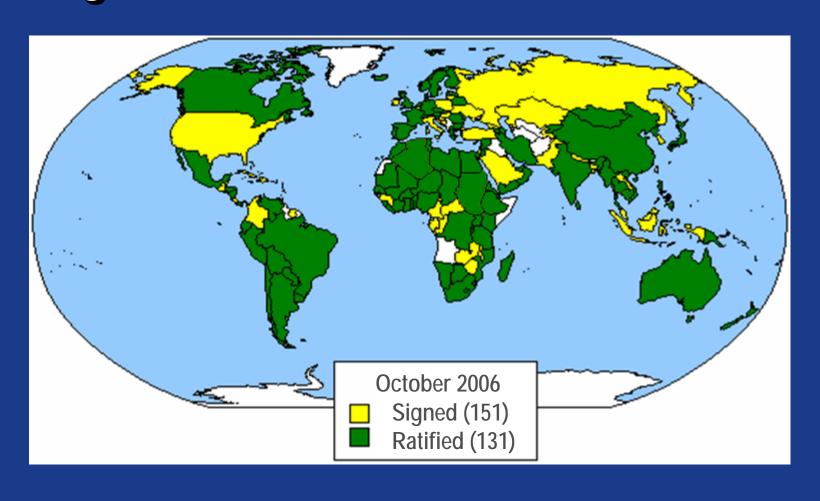
- ► Require Safer Substitutes and Solutions
- ► Phase Out Persistent, Bioaccumulative, or Highly Toxic Chemicals
- Figure Size of Public and Workers the Full Right Know and Participate
- Act with Foresight

► Require Comprehensive Safety Data for Al

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US Lag on the Stockholm "POPs" Convention





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Meanwhile China Prepares for REACH



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Long Term Outlook

EU REACH	Year	United States
Legislation Approved	2006	Congress midterms
Entry into Force	2007	
Pre-registration	2008	President, Congress
	2009	
1000+ Ton, CMR 1&2	2010	Congress midterms
100-1000 Ton	2013	President, Congress
1-100 Ton	2018	President, Congress

Conclusions

- Chemical Management Services will be *More* Important under REACH
- REACH will Influence Global Supply Chains
- Firms Can Gain Experience with REACH in Anticipation of Eventual US Reform