



Chemical Management: Corporate Enterprise Perspective

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About Weyerhaeuser

- International Forest Products Company
- Annual Sales 2004: \$22.7 Billion
- ~ 54,000 Employees
- 300+ facilities, 19 countries

VISION: To become the best forest products company in the world, and a global leader among all industry



Weyerhaeuser



Chemical Management: Desired Endstate

- Right chemical, right place, right time, right price
- Triple-bottom-line improvement
 - Easier access to cost and volume data to i.d. issues and opportunities
 - Lower regulatory reporting costs, greater agility
 - Reduced risk
 - Supplier-driven innovation
(e.g. substitutes, efficiency gains, data management)

Key Question: Is chemical management a core competency for Weyerhaeuser?





Chemical Management Progress

- Corporate chemical management standard
- Enterprise-wide use of the Dolphin system
- Audit Requirements:
 - Environment
 - Health and Safety





Challenges

- Tens of thousands of chemical containing products
- Hundreds of individual sites, multiple types of businesses
- Varying levels of resources to manage
- Chemical and purchasing data not linked





Why CSP?

- Improve management of chemicals, with fewer resources
- Bring procurement and chemical information together
 - Identify and manage cost and risk reduction
 - More efficient, streamlined reporting
 - Identify new opportunities

